



SOLUTIONS THAT WORK FOR YOU



Aggregates



Environmental



Concrete



Handling



Lifting



Terex Video

Our Purpose

To help improve the lives of people around the world

Our Mission

To provide solutions to our machinery and industrial product customers that yield superior productivity and return on investment

Our Vision

- ✓ To be the safest and best place to work in the industry
- ✓ To be the most customer-responsive company in the industry, as determined by our customers
- ✓ To be the most profitable company in the industry, as measured by our return on invested capital (ROIC)



Fundamental Commitment to Safety and Values



Total recordable Incident rate*

49%

▼ Down

Lost time Injury rate*

64%

▼ Down



*2022 vs 2016



Terex Way Values:

INTEGRITY | RESPECT | IMPROVEMENT | SERVANT LEADERSHIP | COURAGE | CITIZENSHIP

Team Members

Our Greatest Asset & Best Investment



A Strong and Supportive Team Committed to Safe Work Practices



Committed to Diversity, Equity and Inclusion



Helping Team Members Reach Their Full Potential

ESG is embedded in our DNA



Environmental Stewardship

- Innovating Environmentally Friendly Products
- Operating in an Environmentally Friendly Manner
- Offering 69%+ of all Terex Models as Electric or Hybrid Electric
- Targeting 15% GHG Emission Reduction by 2024*



Commitment to Social Responsibility

- Engaging Team Members
- Supporting Community
- Driving Action on Social Responsibility Priorities
- Innovating Products for Worker Safety



Strong Governance

- Engaged, Diverse, Independent Board of Directors
- Responsible, Ethical Leadership

*From 2019 baseline

Who We Are Today



Aerial Work Platforms (AWP)

Genie and Terex Utility products are used to lift personnel and material safely to height. These are leading global brands known for quality, purposeful innovation and customer support.



Materials Processing (MP)

Terex MP is a substantial portfolio of businesses that serves five key verticals: Aggregates, Environmental, Concrete, Handling and Lifting. Sold through a specialized distribution network or directly to end customers and rental companies.

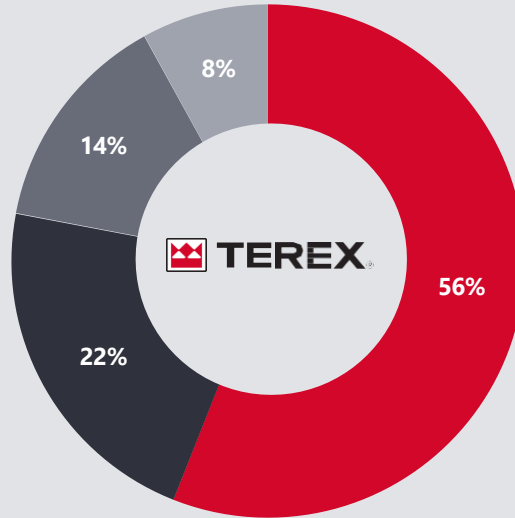


Who We Are Today

Terex is geographically diverse with operations all over the world

Terex FY 2022 Sales by Geography

- North America
- Western Europe
- Asia / Pacific
- Rest of World



Materials Processing (MP)

Consistently High-Performing Portfolio



Specialized Diversified Business Portfolio

<h2>Aggregates</h2>  <p>Mobile, modular, portable, and static solutions to support crushing, screening, washing, recycling and conveying applications for the world's minerals, aggregates and construction industries.</p>	<h2>Environmental</h2>  <p>Mobile, stationary and modular recycling solutions for grinding, shredding, screening, separating and sorting to recycle and repurpose a wide variety of waste material and contribute to the circular economy.</p>	<h2>Concrete</h2>  <p>Concrete mixing and paving solutions to support concrete delivery and heavy highway construction.</p>	<h2>Handling</h2>  <p>Handling and conveying solutions to move material efficiently and cost-effectively.</p>	<h2>Lifting</h2>  <p>Tower, rough terrain and pick and carry crane solutions to support multiple applications where speciality lifting is required.</p>
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Execute, Innovate, Grow

Execute

- ✓ Operational Excellence
- ✓ Commercial Excellence
- ✓ Safety

Innovate

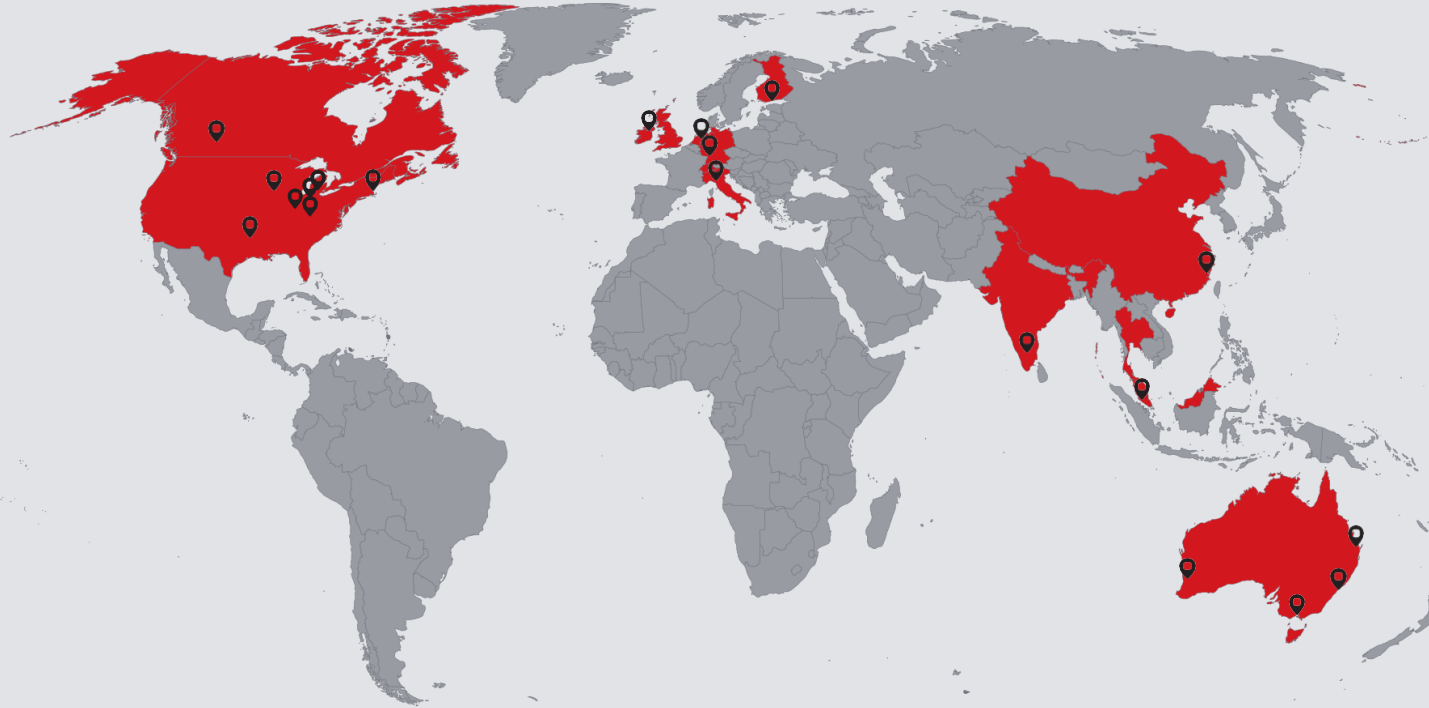
- ✓ Digital Solutions
- ✓ New Product Development
- ✓ Alternative Power

Grow

- ✓ Expand Geographic Reach
- ✓ New Applications
- ✓ Parts & Service Growth
- ✓ Inorganic Investments



Terex MP Manufacturing & Parts Locations



North America

Newton, New Hampshire
Durand, Michigan
Cedar Rapids, Iowa
Fort Wayne, Indiana
Canton, South Dakota
Oklahoma City, Oklahoma
Louisville, Kentucky
St. Louis, Missouri
Olds, Alberta, Canada

Europe

Dungannon, Northern Ireland
Ballymoney, Northern Ireland
Omagh, Northern Ireland
Campsie, Northern Ireland
Carrickmacross, Ireland
Coalville, England
Nijverdal, Holland
Bad Schönborn, Germany
Crespellano, Italy
Fontanafredda, Italy
Helsinki, Finland

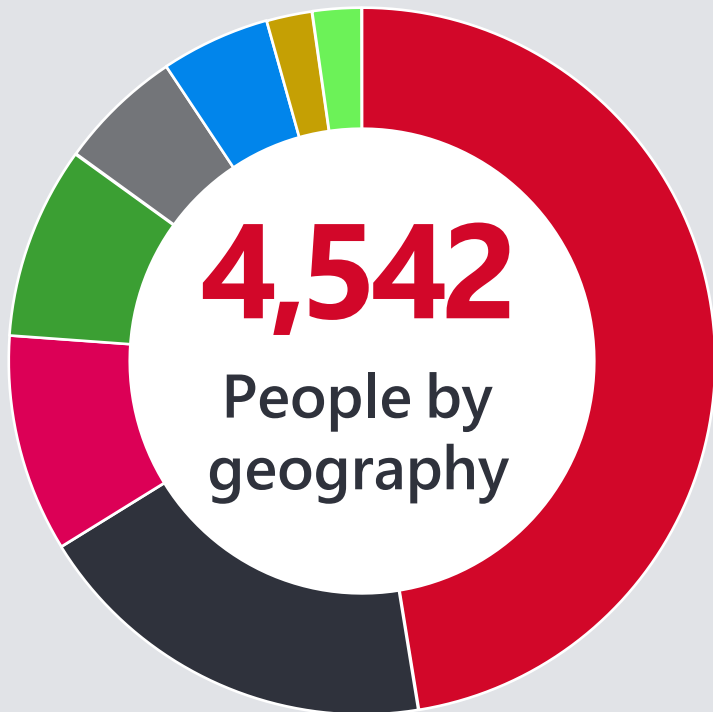
Asia

Hosur, India
Jiading, China
Subang Jaya, Malaysia

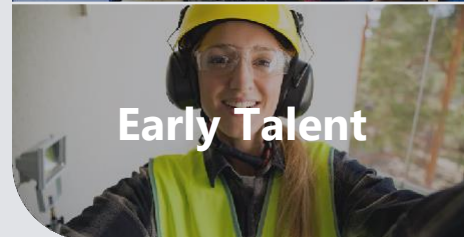
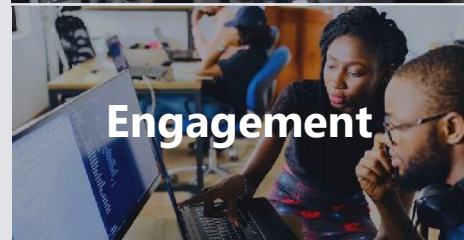
Australia

Brisbane, Queensland
Melbourne, Victoria
Sydney, New South Wales
Perth, Western Australia

Our People



UK/Ireland	2155
North America	852
India	452
Germany	400
Australia	259
Italy	227
China	95
ROW	102





Environmental

- ✓ First environmental business established in **2015**
- ✓ Now **#3** globally in mobile wood & waste processing
- ✓ Recent entry into stationary systems

Circular economy driving demand for environmental solutions



ENVIRONMENTAL BRANDS

TEREX®

ECOTEC



TEREX®

RECYCLING SYSTEMS

ZENROBOTICS®
A TEREX BRAND





Environmental

Applications

- **Comprehensive** range of mobile grinding, shredding, screening, separating and processing equipment
- **Enormous** growth sector
- Product portfolio continuing to grow to offer **“one stop shop”** for recycling needs



APPLICATIONS

- ✓ MSW Processing
- ✓ Construction & Demolition Waste
- ✓ Commercial & Industrial Waste
- ✓ Green Waste/Compost
- ✓ Biomass
- ✓ Land Clearing
- ✓ Forestry Debris
- ✓ Saw Mills
- ✓ Pulp Mills
- ✓ Biomass to Energy Plants
- ✓ Pellet Mills
- ✓ Wood Pellet Production
- ✓ Coal
- ✓ Incineration Plants



Environmental

Product Lines



Shredders



Screens



Material Handlers



Conveyors



Separators



A TEREX BRAND



Horizontal Grinders



Wood Chippers



Flail Debarkers



Screens



Conveyors



Attachments



Feeding



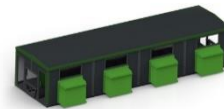
Conveying



Screening



Shredding



Sorting



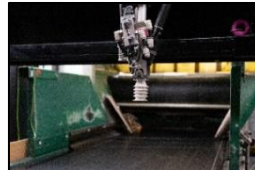
Separating



A TEREX BRAND



Heavy Picker



Fast Picker



ZenBrain

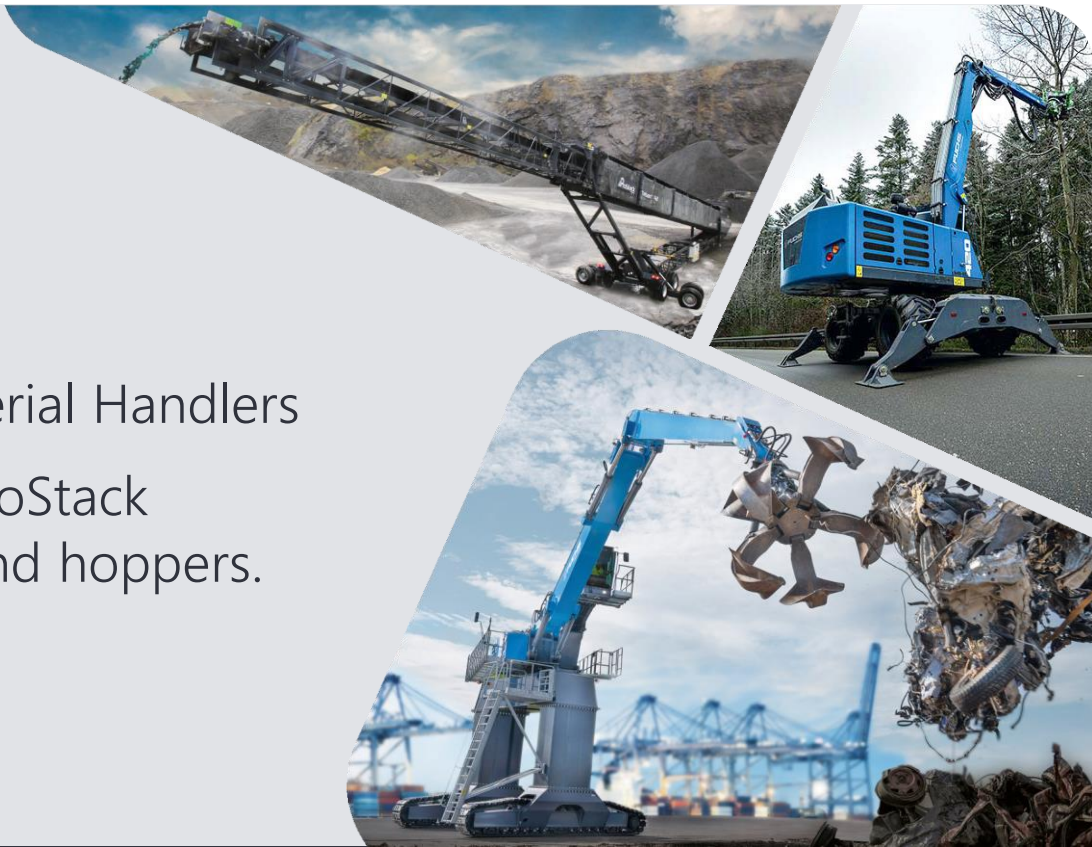




Handling

- ✓ #3 in Purpose-Built Material Handlers
- ✓ Recent new entrant in ProStack telescoping conveyors and hoppers.

HANDLING BRANDS





Handling | Applications

- Comprehensive range of material handlers and conveyors
- Fuchs manufactures purpose-built material handlers for the waste, scrap, port and timber industries, plus tailor-made solutions to meet special requirements
- ProStack develops conveyors to address the needs of the bulk material handling and product stockpiling markets



APPLICATIONS

- ✓ Mining & Quarrying
- ✓ Land Clearing
- ✓ C&D Recycling
- ✓ Forestry/Forestry Waste
- ✓ Green Waste/Compost
- ✓ Bulk Material Handling
- ✓ Ports & Terminals



Handling

Product Lines



Waste Handling



Scrap Handling



Port Handling



Timber Handling



Customized Machines



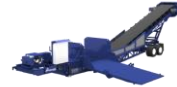
Tracked Stackers



Wheeled Stackers



Tracked Feeders



Bulk Reception Feeders



Telescopic Conveyors and Ship Loaders



Dockside Reception Hoppers



Thank You

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